

## Management, AAS Degree

Plan 212

### Purpose

The AAS in Management degree is designed for individuals wishing to acquire new, develop old, or supplement existing skills and knowledge in and about business.

### Program Requirements and Special Conditions

Students must meet ESCC admission requirements. Students must also complete placement tests (or equivalent) in English and mathematics, and scores will be used for appropriate course placement. If students have deficiencies in English and/or mathematics, ESCC offers developmental and prerequisite courses to prepare students for the curriculum. New students should see a counselor and returning students their advisor for more information.

### Program Learning Outcomes

Students will be able to:

- Demonstrate the ability to apply business management concepts and practices to tangible business situations.
- Demonstrate the ability to organize and present business-related information in oral and written presentations.
- Identify business management problems, coordinate available resources, consider alternatives, and make logical decisions.

### Program Curriculum and Suggested Sequence of Courses

<b>1<sup>st</sup> Semester</b>	<b>Credits</b>	<b>Course Details</b>
BUS 100 Introduction to Business	3	
ENG 111 College Composition I	3	
ITE 115 Introduction to Computer Applications and Concepts	3	
MTH 130 Fundamentals of Reasoning	3	
SDV 100 College Success Skills	1	
PSY 200 or SOC 200 (Principles of Psychology or Principles of Sociology)	3	
<b>Total Credits</b>	<b>16</b>	
<b>2<sup>nd</sup> Semester</b>	<b>Credits</b>	<b>Course Details</b>
BUS 200 Principles of Management	3	
ENG 112 or ENG 115 (College Composition II or Technical Writing)	3	
Health Elective	2	See Note 1.
ITE 140 Spreadsheet Software	4	
MKT 100 Principles of Marketing	3	
CST 110 Introduction to Speech Communications	3	
<b>Total Credits</b>	<b>18</b>	
<b>3<sup>rd</sup> Semester</b>	<b>Credits</b>	<b>Course Details</b>
ACC 211 Principles of Accounting I	4	
BUS 165 Small Business Management	3	
ECO 201 Principles of Economics I	3	
PHI 220 Ethics	3	
BUS 201 Organizational Behavior	4	
<b>Total Credits</b>	<b>17</b>	
<b>4<sup>th</sup> Semester</b>	<b>Credits</b>	<b>Course Details</b>
ACC 212 Principles of Accounting II	4	
BUS 111 Principles of Supervision	3	
BUS 240 Introduction to Business Law	3	

BUS 190 Coordinated Internship or Science with Lab Elective	3-4	See Note 2.
<b>Total Credits</b>	<b>13-14</b>	
<b>Total Credits For Program</b>	<b>64-65</b>	

1. Students make take any course(s) with the HLT prefix. Veterans with documented military experience are waived from this requirement.
2. Eligible courses are listed on page 75 of the 2019-2020 Catalog. Students should consult an advisor to choose the appropriate course(s).